## BALANCE SHEET

At as 30 Sep 2010
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 1,432,883,688,280 | 1,159,172,623,682 |
| I. Cash and cash equivalents | 110 |  | 470,132,849,069 | 196,280,817,110 |
| 1. Cash | 111 |  | 42,782,849,069 | 16,280,817,110 |
| 2. Cash equivalents | 112 |  | 427,350,000,000 | 180,000,000,000 |
| II. Short-term financial investments | 120 |  | 725,685,326,000 | 785,685,326,000 |
| 1. Short-term investments | 121 |  | 725,685,326,000 | 785,685,326,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 214,205,899,484 | 156,617,456,520 |
| 1. Trade accounts receivables | 131 |  | 149,032,341,946 | 112,400,961,906 |
| 2. Advances to suppliers | 132 |  | 54,281,137,380 | 24,230,720,000 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 10,892,420,158 | 19,985,774,614 |
| 6. Provision for short-term bad receivables | 139 |  | - | - |
| IV. Inventories | 140 |  | 22,528,761,127 | 20,525,974,052 |
| 1. Inventories | 141 |  | 30,494,450,637 | 28,491,663,562 |
| 2. Provision for devaluation of inventories | 149 |  | (7,965,689,510) | (7,965,689,510) |
| V. Other short-term assets | 150 |  | 330,852,600 | $63,050,000$ |
| 1. Short-term prepaid expenses | 151 |  | --- | 18,550,000 |
| 2. VAT deductible | 152 |  | - | - |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 330,852,600 | 44,500,000 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 1,346,179,845,776 | 1,421,776,973,968 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 1,331,986,994,765 | 1,406,167,435,180 |
| 1. Tangible fixed assets | 221 |  | 1,166,246,345,909 | 1,279,345,161,357 |
| - Historical cost | 222 |  | 2,906,776,584,937 | 2,905,610,150,005 |
| - Accumulated depreciation | 223 |  | (1,740,530,239,028) | (1,626,164,988,648) |
| 2. Finance leases fixed assets | 224 |  | --------------- | -------------- |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | - | - |
| - Historical cost | 228 |  | - | - |
| - Accumulated depreciation | 229 |  | - | - |
| 4. Construction in progress expenses | 230 |  | 165,740,648,856 | 126,822,273,823 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 12,201,428,634 | 13,537,609,715 |
| 1. Investment in subsidiaries | 251 |  | 2,388,471,442 |  |
| 2. Investment in joint-venture | 252 |  | 9,812,957,192 | 13,537,609,715 |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 1,991,422,377 | 2,071,929,073 |
| 1. Long-term prepaid expenses | 261 |  | 1---------- | 80,506,696 |
| 2. Deferred income tax assets | 262 |  | 1,991,422,377 | 1,991,422,377 |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 2,779,063,534,056 | 2,580,949,597,650 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 421,416,925,710 | 318,457,414,284 |
| I. Short-term liabilities | 310 |  | 109,405,764,609 | 69,199,193,063 |
| 1. Short-term borrowing and debts | 311 |  | 33,623,037,855 | 30,918,252,300 |
| 2. Trade accounts payable | 312 |  | 3,994,355,343 | 5,885,617,641 |
| 3. Advances from customers | 313 |  | 150,573,000 | - |
| 4. Taxes and liabilities to State budget | 314 |  | 21,205,083,735 | 19,457,067,987 |
| 5. Payable to employees | 315 |  | 1,833,469,552 | 4,129,042,662 |
| 6. Payable expenses | 316 |  | 2,039,147,808 | 1,199,417,868 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in pro-------1--1-1) | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 45,131,794,500 | 5,487,669,004 |
| 10. Provision for short-term liabilities | 320 |  |  | - |
| 11. Bonus and welfare fund | 323 |  | 1,428,302,816 | 2,122,125,601 |
| II. Long-term liabilities | 330 |  | 312,011,161,101 | 249,258,221,221 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 311,834,413,872 | 249,066,753,336 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | 176,747,229 | 191,467,885 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| 8. Unrealized revenue | 338 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 2,357,646,608,346 | 2,262,492,183,366 |
| I. Capital sources and funds | 410 |  | 2,356,447,424,578 | 2,261,115,671,822 |
| 1. Paid-in capital | 411 |  | 2,062,412,460,000 | 2,062,412,460,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | (16,645,364,280) | - |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 21,500,000,000 | 21,500,000,000 |
| 8. Financial reserve fund | 418 |  | 14,380,000,000 | 14,380,000,000 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 274,800,328,858 | 162,823,211,822 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 1,199,183,768 | 1,376,511,544 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  | 1,199,183,768 | 1,376,511,544 |
| C. MINARITY INTEREST | 439 |  | - |  |
| TOTAL RESOURCES | 440 |  | 2,779,063,534,056 | 2,580,949,597,650 |

## INCOME STATEMENT

Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 69,006,888,936 | 69,820,417,000 | 300,076,103,196 | 339,576,747,026 |
| 2. Deductions | 02 |  |  | -------------------17-100 | ---------------------100 | - |
| 3. Net sales and services | 10 |  | 69,006,888,936 | 69,820,417,000 | 300,076,103,196 | 339,576,747,026 |
| 4. Cost of goods sold | 11 |  | 46,353,064,348 | 45,566,917,205 | 137,691,069,052 | 136,425,258,535 |
| 5. Gross profit | 20 |  | $\mathbf{2 2 , 6 5 3 , 8 2 4 , 5 8 8}$ | 24,253,499,795 | 162,385,034,144 | 203,151,488,491 |
| 6. Financial income | 21 |  | 29,691,447,945 | (6,319,497,529) | 73,812,449,400 | 59,217,970,263 |
| 7. Financial expenses | 22 |  | 13,306,452,415 | 1,525,183,732 | 15,593,866,792 | 5,314,886,854 |
| Include: Interest expense | 23 |  | 1,361,734,138 | 1,525,183,732 | 3,649,148,515 | 5,314,886,854 |
| 8. Selling expenses | 24 |  | - | - | - | - |
| 9. General \& administrative expenses | 25 |  | 2,608,822,756 | 2,031,411,830 | 7,407,844,205 | 6,348,773,193 |
| 10. Net operating profit | 30 |  | 36,429,997,362 | 14,377,406,704 | 213,195,772,547 | 250,705,798,707 |
| 11. Other income | 31 |  | 178,024,091 | 7,944,125 | 193,278,774 | 54,963,240 |
| 12. Other expenses | 32 |  | 3,930,000 | 1,350,000 | 3,930,000 | 1,350,000 |
| 13. Other profit | 40 |  | 174,094,091 | 6,594,125 | 189,348,774 | 53,613,240 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 36,604,091,453 | 14,384,000,829 | 213,385,121,321 | 250,759,411,947 |
| 16. Current corporate income tax expenses | 51 |  | 12,890,799,846 | 8,924,020,597 | 12,890,799,846 | 8,924,020,597 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 23,713,291,607 | 5,459,980,232 | 200,494,321,475 | 241,835,391,350 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  |  | - |  | - |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

CASH FLOW STATEMENT
Quarter 3/2010 (Indirect method)
Unit: VND


